

WHAT COLOR ARE YOU?

**In each line, rank each item 1 to 4 (1 is *least* like you; 4 is *MOST* like you)

I care a lot about...

__traditions __growing __feelings __hands on/doing

I want others to see me as ...

__responsible __creative __romantic __fun loving

I am...

__success __a dreamer __sensitive __quick
oriented

I usually...

__follow rules __look for __relate well __take risks
ways to improve

I like work that is...

__structured __innovative __teamwork __unplanned

I like to be...

__in charge __independent __supportive __competitive

My philosophy in life is...

__be prepared __be your best __get along __easy come/ easy go

I want...

__results __logic __harmony __adventure
with others

When I am in charge of something, I expect...

__compliance __questions __hugs __clowning
of rules around

[Add numbers for each column; highest total is your "color"]

BROWN GREEN BLUE RED

RED ADVENTURER



Adventurers enjoy being where the action is, and bringing fun and thrills into the routine of daily life. In times of crisis, you are at your best! You want excitement, believing the present moment is the most important. Yesterday is past, tomorrow isn't here yet, so live for today. You don't like to make plans too far ahead, don't like deadlines/other restrictions, are unorganized, prefer to do things on the 'spur of the moment', are very flexible, tend to follow the crowd, and can appear to be absent-minded and/or forgetful. In reality, some things just aren't worth remembering for you. In a nutshell, **Red "Adventurers"** are free-spirits who marches to the sound of your own drum. You are fun-loving, unpredictable, appreciates the joy of life in the present.

Adventurer Vocabulary: * spontaneous * fun * today * freedom * excitement * active * enjoyment * challenge * exploring *

<i>Red is the color of flames,</i>
<i>moving, dancing, releasing energy</i>

BROWN BUILDER



Builders enjoying leading and being up front with people by expressing yourself openly and directly. You know what you need to do, and don't mind reminding others about their responsibilities and commitments. You have a deep respect for traditions, and believe in preparing for events ahead of time. You are strong-willed and organized, and desire respect and appreciation for what you do for an organization.

In a nutshell, **Brown "Builders"** get things done, are organized, and carry tasks to completion. You respect the past and are reluctant to make a change until you can see the benefits of the change. You enjoy taking charge. You are down to earth and 'traditional.'

Builder Vocabulary: * decisive * organized * prepared * results * clear cut * accountable * leader * traditional * responsible

<i>Brown stands for the earth, stability, the basis for growth.</i>

GREEN PLANNER



Planners enjoy planning new and better ways of doing things. You know underlying details are important and make sure that everything is brought into consideration before making an important decision. You want competency and near-perfection, have a respect for knowledge and are a thinker by nature. Life should proceed in a logical manner. You believe in budgeting time or money, and analyzing the inner world of people in depth.

In a nutshell, **Green "Planners"** are never quite satisfied with sitting back and doing things the way they have always been done. You like to look at all the possibilities and are willing to try new ideas. Variety is the spice of life for you.

Planner Vocabulary: * logical * understanding * analyzing * competent * innovative * caring * exact * thinking * creative

<i>Green reminds us of the</i>
<i>ever-changing foliage, the</i>
<i>variety of growing things.</i>

BLUE RELATOR



Relators enjoy being with people and have a high regard for emotions. You *know* that feelings are very important and will bend your needs to fit the needs of others. You make your judgments first on people, and secondarily on facts. You want unity with others, are a romantic at heart, and are a sympathetic person by nature. You take every opportunity to communicate and socialize with others, believing that care and consideration for others is the foundation for a happy and successful life. You believe in expressing your emotions, and are honest and sincere.

In a nutshell, **Blue "Relators"** are open and accepting. You are one of the original "people lovers". You want to work things out, cooperate, get to know one another. You hate to 'rock the boat.' Warm fuzzies are important to you.

Relator Vocabulary: * people-centered * togetherness * love * team work * giving * sentimental * harmony * friends * acceptance

<i>Blue is the sky, the open air,</i>
<i>the infinity of space.</i>